



Marketing: The Key to Reaching “Broker Heaven”

TUESDAY SERIES

Schedule*:

Section 1	Tuesday	4:00-6:00	<ul style="list-style-type: none">● Marketing Business Plan● Creating Your Contact Database
Section 2	Tuesday	4:00-6:00	<ul style="list-style-type: none">● Psychology of Referrals● Email Marketing
Section 3	Tuesday	4:00-6:00	<ul style="list-style-type: none">● Properties: Maximum Exposure● Direct Mail
Section 4	Tuesday	4:00-6:00	<ul style="list-style-type: none">● Social Media for Real Estate Agents● Reaching Broker Heaven

*Students that miss a “section” may make up that section the next time it is offered.

Online Seminars on Demand**:

1- **Career Building: “It’s All About Referrals.”**

2- **Goals vs. Minimums: “Getting Things Done.”**

3- **Business Plan Development & Diagnostic**

Optional Extra Credit- **Would You Like More Consistent Income?**

**Online seminars are 90 minutes and may be viewed at the student’s convenience from any computer.

Tuition: \$400 includes the 4 two-hour classes and 3 Seminars on Demand

Enrollment: Please email Info@BrokerHeavenNY.com

Added Bonus: 4 week membership to our “Coaching Clinic” (a \$195 value) FREE with enrollment!

Location: 333 Park Avenue South, Suite 5B between 24th & 25th Streets

Instructor: Gregory S. Young

For more information about Broker Heaven NY please visit our website: www.BrokerHeavenNY.com