



## **“Broker Heaven” Sales Training for Hybrid Agents**

### **THURSDAY SERIES**

#### **Schedule\*:**

Section 1	Thursday	4:00-6:00	“The Tax Benefits of Home Ownership”
Section 2	Thursday	4:00-6:00	“Working Buyers”
Section 3	Thursday	4:00-6:00	“Attracting Buyers” & “Working w/Attorneys”
Section 4	Thursday	4:00-6:00	“Attracting Sellers”

\*Students that miss a “section” may make up that section the next time it is offered.

#### **Online Seminars on Demand\*\*:**

1- **The Art of Converting Renters into Buyers: “Would You Like to Own a Home Someday?”**

2- **Confident Selling Skills**

3- **Everything is a Negotiation**

4- **How to List More Rental & Sales Exclusives: “Those Who List...Last in This Business.”**

Optional Extra Credit- **Would You Like More Consistent Income?**

\*\*Online seminars are 90 minutes and may be viewed at the student’s convenience from any computer.

**Tuition:** \$400 includes the 4 two-hour classes and 4 Seminars on Demand

**Enrollment:** Please email [Info@BrokerHeavenNY.com](mailto:Info@BrokerHeavenNY.com)

**Added Bonus:** **4 week membership to our “Coaching Clinic” (a \$195 value) FREE with enrollment!**

**Location:** 333 Park Avenue South, Suite 5B between 24<sup>th</sup> & 25<sup>th</sup> Streets

**Instructor:** Gregory S. Young

For more information about Broker Heaven NY please visit our website: [www.BrokerHeavenNY.com](http://www.BrokerHeavenNY.com)